



Individual Products & Services
Server Version Upgrades
CAL Slab Upgrades
Support & Related Services
Discounts & Rebates

PostMaster Consolidated Pricelist

2018-19

Price List - Individual Products & Licensing Slabs

The price list below indicates the CAL-slabs for individual products and the end-user price in Rupees. Prices do not include taxes and other statutory levies.

The prices below do not include charges for installation, training and support, please refer page 5 for details.

PostMaster Express & Modules

CALs	Mail	AntiVirus	AntiSpam	Web	Server
6-user	4,950	3,000	3,000	1,250	1,200
12-user	7,950	4,500	4,500	2,500	2,000
25-user	12,950	7,500	7,500	3,500	3,000
50-user	17,950	12,500	12,500	6,000	4,500
100-user	25,950	17,500	17,500	7,500	6,000

PostMaster Enterprise ver. 8 & Modules

CALs	Mail	AntiVirus	AntiSpam	Web	MIS	WorkFlow	Archiving Module	Server Expansion	MobiSync
6-user	12,000	3,500	3,500	2,500	2,500	3,500	7,000	3,000	7,000
12-user	20,000	6,000	6,000	4,500	4,500	6,000	12,000	5,000	12,000
25-user	25,000	9,000	9,000	6,000	6,000	9,000	15,000	6,000	15,000
50-user	40,000	16,500	16,500	12,000	12,000	16,500	24,000	10,000	24,000
100-user	55,000	24,000	24,000	15,000	15,000	24,000	33,000	13,500	33,000
250-user	70,000	31,500	31,500	24,500	24,500	31,500	42,000	17,500	42,000
500-user	1,10,000	51,000	51,000	33,000	33,000	51,000	58,500	27,500	58,500
1,000-user	1,50,000	75,000	75,000	50,000	50,000	75,000	83,000	37,500	83,000

For pricing and other details on the unlimited-CAL slab, please write to enterprise@qlc.in.

AMC Plan – Telephonic

CALs	PMX	PMX + BT	PME / BT	PME + BT
6-user	1,500	2,250	3,500	5,500
12-user	2,500	3,750	5,000	8,000
25-user	3,000	4,500	7,000	11,500
50-user	3,500	5,250	10,000	16,000
100-user	4,000	6,000	15,000	24,500
250-user	-	-	20,000	33,000
500-user	-	-	30,000	49,500
1000-user	-	-	40,000	66,000

AMC Plan – Silver

CALs	PMX	PMX + BT	PME / BT	PME + BT
6-user	1,500	2,250	5,000	8,000
12-user	2,500	3,750	7,000	11,000
25-user	3,000	4,500	9,000	15,000
50-user	3,500	5,250	13,000	21,500
100-user	4,000	6,000	18,000	30,000
250-user	-	-	25,000	41,000
500-user	-	-	40,000	66,000
1000-user	-	-	50,000	28,000

AMC Plan – Gold

CALs	PMX	PMX + BT	PME / BT	PME + BT
6-user	1,500	2,250	7,000	11,000
12-user	2,500	3,750	9,500	15,000
25-user	3,000	4,500	13,000	21,500
50-user	3,500	5,250	18,000	31,500
100-user	4,000	6,000	23,000	40,000
250-user	-	-	30,000	50,500
500-user	-	-	50,000	91,500
1000-user	-	-	60,000	1,11,500

Special Modules for PostMaster Enterprise ver. 8

CAL Slabs	MailList*	MailBridge [#]	AJM [#]	SyncBooks [#]
All Slabs	5,000	5,000	5,000	1,500

[#]Price per location *Flat price

The prices above include 1-year Upgrade Protection for all items purchased.

The prices of the Antivirus and Antispam modules include 1-year's subscription to the Auto-Update facility to keep the virus and spam definitions updated.

Upgrade Price List - Server Version Upgrade

The price list below indicates the various Server Upgrade paths (to upgrade your version of PostMaster Express and PostMaster Enterprise to the latest version) and the end-user price in Rupees.

Prices do not include taxes and other statutory levies.

The prices below do not include charges for installation, training and support, please refer to page 5 for details.

PostMaster Express Version Upgrade

CALs	6	12	25	50	100
6-user	1,500	-	-	-	-
12-user	-	2,500	-	-	-
25-user	-	-	4,000	-	-
50-user	-	-	-	6,000	-
100-user	-	-	-	-	8,500

PostMaster Enterprise Version Upgrade

CALs	6	12	25	50	100	250	500	1000
6-user	6,000	-	-	-	-	-	-	-
12-user	-	10,000	-	-	-	-	-	-
25-user	-	-	12,500	-	-	-	-	-
50-user	-	-	-	20,000	-	-	-	-
100-user	-	-	-	-	27,500	-	-	-
250-user	-	-	-	-	-	35,000	-	-
500-user	-	-	-	-	-	-	55,000	-
1000-user	-	-	-	-	-	-	-	75,000

For pricing and other details on the unlimited – CAL slab, please write to enterprise@qlc.in.

Upgrade Price List - CAL Upgrade

The price list below indicates the various CAL upgrade paths (to upgrade your CALs for PostMaster Express and/or PostMaster Enterprise) and the end-user price in Rupees.

The prices do not include taxes and other statutory levies.

The prices below do not include charges for installation, training and support, please refer page 5 for details.

User Slabs Upgrade-PostMaster Express Ver. 7

CALs	12	25	50	100
6-user	3,500	9,000	14,500	23,000
12-user	-	5,500	11,000	20,000
25-user	-	-	5,500	14,500
50-user	-	-	-	9,000

User Slabs Upgrade-PostMaster Enterprise Ver. 8

CALs	12	25	50	100	250	500	1000
6-user	9,000	14,000	31,000	47,500	63,500	1,07,500	1,51,500
12-user	-	5,500	22,000	38,500	55,000	99,000	1,43,000
25-user	-	-	16,500	33,000	49,500	93,500	1,37,500
50-user	-	-	-	16,500	33,000	77,000	1,21,000
100-user	-	-	-	-	16,500	60,500	1,04,500
250-user	-	-	-	-	-	44,000	88,000
500-user	-	-	-	-	-	-	44,000
1000-user	-	-	-	-	-	-	-

For pricing and other details on the Unlimited-CAL slab, please write to enterprise@qlc.in.

Price List - Support & Related Services

The price list below is for the various elements of our Technical Support, Upgrade Protection & related services. This includes QuestEdge – our annual support & maintenance facility for PostMaster Express and PostMaster Enterprise, charges for ad-hoc On-site Support Visits, and our Upgrade Protection facility.

The prices mentioned below are for end-users and do not include taxes and other statutory levies.

QuestEdge Plans PostMaster Express ver. 7

CALs	Telephone	Silver	Gold	OTIT/OTV*
6-user	1,500	2,000	5,000	1,500
12-user	2,500	3,000	5,500	2,000
25-user	3,000	3,500	6,000	2,000
50-user	3,500	4,500	7,000	2,500
100-user	4,000	4,500	7,500	2,500

*One - Time Installation & Training/One-Time Visit charges/On demand Charges applicable per visit.

QuestEdge Plans PostMaster Enterprise ver. 8

CALs	Telephone	Silver	Gold	OTIT/OTV*
6-user	3,500	5,000	7,000	2,000
12-user	5,000	7,000	9,500	2,500
25-user	7,000	9,000	13,000	3,000
50-user	10,000	13,000	18,000	3,500
100-user	15,000	18,000	23,000	4,000
250-user	20,000	25,000	30,000	5,000
500-user	30,000	40,000	50,000	5,000
1000-user	40,000	50,000	60,000	5,000
2500-user	50,000	65,000	80,000	5,000

*One - Time Installation & Training/One-Time Visit charges/On demand Charges applicable per visit.

Upgrade Protection

Year	New Purchase	After 1- Year
1	10%	15%
2	20%	25%
3	30%	35%

General Guidelines and Conditions

- The prices contained in this document are valid w.e.f. 1-August-2018. Prices are subject to change in view of development of new products, features and modules. These prices are valid up to 31st March 2014, unless otherwise communicated.
- Prices mentioned DO NOT INCLUDE the cost of installation, migration, training and support, all of which are chargeable extra. (Please refer the Price List 'Support & Related charges' for QLC's charges for support & related services').
- Sales Tax/VAT, Excise, Service Tax, and any other Government levies as applicable will be levied on the above mentioned prices.
- The Antispam and Antivirus modules for PostMaster Express and PostMaster Enterprise include a Live-update mechanism provided free for the first year; this is renewable from the subsequent year, at 50% of the prevailing module cost.
- New purchases include 1-year of Upgrade Protection for the item purchased. If extended Upgrade Protection is required, this can be separately purchased either at the time of purchase, or at any time subsequently.
- Upgrades of the modules are priced at the difference between the respective CAL slabs. These are calculated separately and combined to arrive at the cost of upgrade.
- All prior versions of products and modules would require to be upgraded to the latest version. Prior versions of modules are not supported by the present versions of the platform applications, viz. PostMaster Express ver. 7 & PostMaster Enterprise ver. 8.

(Please ensure that you check the validity period for this price-list, particularly with regard to rebates and special promotions. Prices are subject to periodic change at the discretion of QLC Pvt Ltd. Please go through our commercial terms and conditions for general guidelines relating to pricing, schemes and promotions. Please ask for this to be made available to you, in case it has already not been provided.)

Discounts & Rebates

Are you our customer already, or have been in the past? Or perhaps you are a charitable organization, an NGO or an educational institution?

There are certain relationships that are even more special to us, where we try to give even more. The discounts and rebates mentioned below are our way of expressing appreciation, saying thanks, putting in some more into our relationship with you.

The offers mentioned below are for end-users only and do not cover taxes and other statutory levies

Bundle Discount

Modules	With Mail	Without Mail
1	5%	0%
2	10%	5%
3	15%	20%
4 & more	20%	10%

Loyalty and Bulk Discount

Modules	With Mail	Without Mail
1	0%	0%
2	10%	10%
3	15%	15%
4 & more	20%	20%

Other Discount

Type	Discount
Migration	10%
NGO/Charitable Trust	30%
Educational Institution	50%
Armed Forces	50%

Guidelines for Discounts & Rebates

- QLC may announce special schemes on its products and services from time to time; these schemes cannot be combined with any standard rebates or discounts, unless so specified.
- The Bundle discount for PostMaster Express & PostMaster Enterprise can only be combined with either the loyalty discount or bulk discount.
- The Bundle discount cannot be combined with any of the Migration discount, NGO/Charitable Trust discount or the Educational Institution discount.
- Loyalty Discount is available on repeat licenses procured by the same entity, but after the first license. Loyalty discount is computed after incorporating the Bundle discount.
- Bulk Discount is applicable when multiple licenses are procured together, i.e. on the same invoice, and is applied on all the licenses procured. Bulk discount is computed after applying the Bundle discount.
- Migration, NGO/Charitable Trust, Educational Institution & Armed Forces discounts are applicable on PostMaster Express & PostMaster Enterprise and all the modules that may be procured at the time. No two discounts among these may be clubbed. Bundles Discounts are not applicable.
- In the event of Module sales to existing clients, only Bundle Discount without PostMaster Express Mail & PostMaster Enterprise Mail is applicable. No other discounts are applicable
- No discounts are applicable on the Special Modules, namely Domain Expansion, MailList, AUM, SyncBooks, MailBridge.
- Upgrade Protection after year 1 is an annual charge based on prevalent prices of PostMaster Express Mail & PostMaster Enterprise Mail only, irrespective of modules procured.

(Please ensure that you check the validity period for this price-list, particularly with regard to rebates and special promotions. Prices are subject to periodic change at the discretion of QLC Pvt Ltd.)



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